

MEMBERS™ CAPITAL ADVISORS

**John W. Petchler, CFA**

Managing Director, General Account

John Petchler, Managing Director, is responsible for the General Account of the insurance companies of CUNA Mutual Group. John is a member of the Office of the Chief Investment Officer reporting to David Marks, Chief Investment Officer. John also is a member of the Operating Council, a group of the twenty-five most senior officers of CUNA Mutual Group.

John has more than 25 years of experience in the insurance investment business. Most recently, he served as Senior Vice President at Citigroup Insurance Investments, whose clients included The Travelers Life and Annuity Company and Primerica Financial Services. During his career at Citigroup Insurance Investments he was responsible for mezzanine investments, private placements, and leveraged bank loans. He also served as the interim head of public bond research. While at Citigroup, John had management responsibility for \$28BN of Citigroup Insurance Investment assets and was a member of the Credit Risk Committee and the Investment Policy Committee. Prior to working at Citigroup Insurance Investments, John did econometric modeling and analysis for two years at Merrill Lynch Economics.

John holds a Master of Business Administration (MBA) from New York University - Stern School of Business, and a BA from Wesleyan University. He earned the Chartered Financial Analyst designation in 1992.

MEMBERS Capital Advisors is the registered investment advisor affiliate of Madison-based CUNA Mutual Group.

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